U.S. Government Purchasing Activities



General Services Administration Office of Enterprise Development, Southeast Sunbelt Region 401 West Peachtree Street, NW. Rm. 2802 Atlanta, GA 30308-2550 404 331-5103

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GENERAL SERVICES ADMINISTRATION

GSA contracts for a large volume of commodities and services including:

1. A wide variety of standard commercial "off-the-shelf" supplies and equipment, such as:

office supplies, furniture and equipment household furniture and furnishings hardware and hand tools motor vehicles and motor vehicles parts janitorial supplies paints, brushes, adhesives refrigerators, air conditioners and water coolers

- 2. Design, construction, repair and alteration and maintenance of government-owned buildings and U.S. Courthouses.
- 3. Appraisal, leasing and disposal of real property.
- 4. Sale of Government-owned surplus personal and real property.
- 5. Acquisition and sale of strategic and critical stockpile materials.
- 6. Services such as guard, custodial, trash removal, window washing, furniture rehabilitation and maintenance and repair of vehicles and office machines.
- 7. Lease and purchase of ADP and telecommunications equipment, related supplies and services.

WHERE TO START AND WHERE TO GET ASSISTANCE

The Office of Enterprise Development (OED) should be one of your first points of contact if you are interested in doing business with the Federal Government.

U.S. General Services Administration Office of Enterprise Development (4AE) 401 West Peachtree Street, NW, Room 2802 Atlanta, Georgia 30308 404-331-5103

Contacts: Mildred W. Quinley, Acting Director

Patricia Geisinger, Small Business Technical Advisor Rebecca Vanover, Business Development Specialist

Each OED office is staffed with trained business specialists who can provide information, assistance and marketing advice concerning:

Current bidding opportunities at GSA
Electronic Posting System (EPS)
The Commerce Business Daily on-line
General business counseling services
Information regarding various government contracting and procurement preference programs

Opportunities and its GSA Subcontracting Directory. The Forecast is a listing of GSA's projected requirements for the next several years. If you identify a procurement that interests you, feel free to contact the contracting officer listed in the procurement description to obtain additional information. The Subcontracting Directory lists GSA prime contractors for those businesses seeking subcontracting opportunities. You must contact the listed companies directly to market your firm's capabilities. We recommend you visit our web site at http://www.gsa.gov/oed and click on "Publications" to obtain these two publications.

When GSA has a firm requirement for products and services, it is generally advertised in the U.S. Department of Commerce publication, the <u>Commerce</u> <u>Business Daily</u> (CBD). This publication is the key information source for businesses interested in contracting opportunities with the Federal Government. All Government agencies advertise their requirements in the CBD. The CBD lists what products and services the Government is buying, due dates for bids, and other pertinent information. The CBD is available free-of-charge on line at http://www.govcon.com.

You may also wish to register with GSA's Electronic Posting System (EPS). The EPS is an internet-based system that interfaces with the Commerce Business Daily's CBDNet. The EPS also provides vendor access to GSA business opportunities and allows them to register to receive e-mail notification of opportunities in their areas of interest. The EPS manual provides detailed instructions for using the system. The manual is available at http://eps.arnet.gov/handbook/. We recommend that you complete the online Registration Notification form.

The Small Business Administration (SBA) has a vendor database, the PRO-Net is an internet-based contractor registration program that provides access to the CBD, Federal agency home pages, and the sources of procurement opportunities. Through this system, registered firms can update and maintain their own profiles, link their home pages to their profiles, and receive and ask questions about procurement opportunities. To register and/or learn about PRO-Net, view SBA's home page at http://www.sba.gov.

GSA's Office of Enterprise Development (OED) has established a national database of vendors that market GSA for business. When contracting opportunities arise, the database will make vendor information readily available for GSA procurement personnel to identify potential bidders. If you are interested in being included in this database, please fill out the enclosed profile sheet and return it to: General Services Administration, Office of Enterprise Development (E), 1800 F Street, NW, Room 6029, Washington, DC 20405, or fax to (202)208-5938.

For the address and phone number of the Office of Enterprise Development nearest you, please see the listing below:

| REGION 1-NEW ENGLAND | TELEPHONE 617-565-8100 FAX 617-565-8101 | MAILING ADDRESS GSA Office of Enterprise Development (1AB) 10 Causeway Street, Room 901 Boston, MA 02222 | SERVICE AREA Connecticut Maine Massachusetts New Hampshire Rhode Island Vermont |
|------------------------------|---|---|--|
| 2-NORTHEAST and CARRIBEAN | 212-264-1234 FAX 212-264-2760 | GSA Office of Enterprise Development (2AR) 26 Federal Plaza, Room 18-130 New York, NY 10278 | New Jersey New York Puerto Rico Virgin Island |
| NATIONAL CAPITOL | 202-708-5804 FAX 202-205-2872 | GSA Office of Enterprise Development (WCAB) 7 th & D Streets, SW, Room 1050 Washington, DC 20407 | National Capital Area |
| 3-MID ATLANTIC | 215-656-5525 FAX 215-656-5590 | GSA Office of Enterprise Development (3ADS) Wannamaker Building 100 Penn Square East, Room 829 Philadelphia, PA 19107 | Delaware Maryland Pennsylvania Virginia West Virginia |
| 4-SOUTHEAST SUNBELT | 404-331-5103 FAX 404-331-1813 | GSA Office of Enterprise Development (4AE) 401 W. Peachtree Street Room 2802 Atlanta, GA 30365-2550 | Alabama Florida Georgia Kentucky Mississippi North Carolina South Carolina Tennessee |
| 5-GREAT LAKES | 312-353-5383 FAX 312-886-9893 | GSA Office of Enterprise Development (5ADC) 230 South Dearborn Street Room 3718 Chicago, IL 60604 | Illinois Indiana Michigan Minnesota Ohio Wisconsin |
| 6-THE HEARTLAND | 816-926-7203 FAX 816-823-1167 | GSA Office of Enterprise Development (6ADB) 1500 E.Bannister Road, Room 1161 Kansas City, MO 64131 | Iowa Kansas Missouri Nebraska |
| 7-GREATER SOUTHWEST | 817-978-3284 FAX 817-978-0440 | GSA Office of Enterprise Development (7CPP) 819 Taylor Street Room 1E13A Fort Worth, TX 76102 | Arkansas Louisiana New Mexico Oklahoma Texas |
| 8-ROCKY MOUNTAIN | 303-236-7408 FAX 303-236-7403 | GSA Office of Enterprise Development (8PB-B) Denver Federal Center Building 41, Room 240, P. O. Box 25006 Denver, CO 80225-0006 | Colorado Montana North Dakota South Dakota Utah Wyoming |
| 9-PACIFIC RIM | 415-522-2700 FAX 415-522-2705 | GSA Office of Enterprise Development (9ADB) 450 Golden Gate Ave., Room 5-6514 San Francisco, CA 94102-3400 | Hawaii No. California Nevada (except Clark County) |
| | 213-894-3210 FAX 213-894-3473 | GSA Office of Enterprise Development (9ADB-L) 300 N. Los Angeles Street, Room 3108 Los Angeles, CA 90012-2000 | Arizona Clark Co. NV So. California |
| 10-NORTHWEST ARTIC | 253-931-7956 FAX 253-804-4887 | GSA Office of Enterprise Development, (10AB) 400 15 th Street, SW, Room 1004 Auburn, WA 98001 | Alaska Idaho Oregon Washington |

GSA PROPERTY MANAGEMENT DIVISION PROPERTY MANAGEMENT CENTERS (PMC)

GSA Property Management Centers have with the following capabilities: procurement, engineering, information technology, inventory management and financial management for federal buildings and U.S. Courthouses.

Atlanta PMC (4PMA)
75 Spring St., Box 54
Atlanta, GA 30303-3308
404-331-6479

Ft. Lauderdale PMC (4PMT)
7771 Oakland Park Blvd, Suite 121
Sunrise, FL 33351-6751
954-356-7681

Birmingham PMC (4PMB) 950 $22^{\rm nd}$ St., N., Suite 600 Birmingham, AL 35203 205-731-0135, x14

Charlotte PMC (4PMC) 521 E. Morehead St., Suite 430 Charlotte, NC 28202-2611 404-341-5407

CUSTOMER SERVICE CENTERS (CSC)

GSA Customer Service Centers are the principal contacts in the day-to-day activities of the tenant agencies of federal buildings and U.S. Courthouses.

Atlanta CSC (4PMA-GA)
75 Spring St., Room 308
Atlanta, GA 30303-3308
404-562-0051

Savannah CSC (4PMA-GS) 124 Barnard St., Room B-114 Savannah, GA 31401-3648 912-652-4208

Birmingham CSC (4PMB-AB) 1800 5th Ave., North, Room 428 Birmingham, AL 35203-2182 205-731-1755, x16

Mobile CSC (4PMB-AM) 2866 Dauphin St., Bldg. 3, Suite Q Mobile, AL 36606-2492 334-441-5361

Ft. Lauderdale CSC (4PMT-FF) 299 E. Broward Blvd, Suite 107 Ft. Lauderdale, FL 33301-1865 954-356-7451

Jacksonville CSC (4PMT-FJ) 400 West Bay St., Room 222 Jacksonville, FL 32202-4410 904-232-2791

Miami CSC (4PMT-FM) 51 SW 1st Ave., Room 423 Miami, FL 33130-1680 305-536-5751

Tampa CSC (4PMT-FT) 501 E. Polk St., Room 600 Tampa, FL 33602-3945 813-228-2351 Louisville CSC (4PMN-KL) 600 Dr. MLK, Jr. Pl., Room 277 Louisville, KY 40202-2239 502-582-6436

Jackson CSC (4PMB-MJ) 100 W. Capitol Street, Suite 326 Jackson, MS 39269-1602 601-965-4449

Asheville CSC (4PMC-NA) 151 Patton Ave., Room 268 Asheville, NC 28801-5004 704-271-4691

Raleigh CSC (4PMC-NR) 310 New Bern Ave., Room 174 Raleigh, NC 27601-1418 919-856-4680

Columbia CSC (4PMC-SC) 1835 Assembly St., Room 909 Columbia, SC 29201-2448 803-765-5581

Memphis CSC (4PMN-TM) 167 N. Main St., Room 414 Memphis, TN 38103-1813 901-544-3675

Nashville CSC (4PMN-TN) 801 Broadway, Room 145 Nashville, TN 37203 615-736-5221

SURF'S UP ON THE GOVER'NET

Federal Government contractors now have a new means to keep up with all the changes that is occurring at Federal agencies: the Internet or as it is commonly called, the Information Superhighway. The following is a list of addresses that have been compiled from numerous sources.

GSA ELECTRONIC POSTING SYSTEM http://www.eps.gov/

GSA HOME PAGE http://www.gsa.gov

DIRECTORY OF GSA INFORMATION http://www.gsa.gov/staff/pa/gsadirec.htm

INFORMATION TECHNOLOGY (IT) ACQUISITION CENTER http://www.pub.fss.gsa.gov/it

FORECAST OF GSA CONTRACTING OPPORTUNITIES http://www.gsa.gov/oed

GSA SUBCONTRACTING DIRECTORY http://www.gsa.gov/oed

GSA REGION 4 SURPLUS PROPERTY SALES http://r4.gsa.gov/fssprop.htm

SMALL BUSINESS ADMINISTRATION http://www.sba.gov

COMMERCE BUSINESS DAILY (CBD) http://www.govcon.com

ELECTRONIC COMMERCE RESOURCE CENTER (ECRC) http://www.ecrc.gmu.edu

GOVERNMENT CONTRACTING RESOURCE CENTER http://www.govcon.com

ACQUISITION REFORM NETWORK http://www.arnet.gov/

INDEX OF GOVERNMENT INFORMATION http://www.fedworld.gov/

VETERANS ADMINISTRATION http://www.va.gov

FEDERAL BUREAU OF PRISONS-UNICOR http://www.unicor.gov

U.S. GOVERNMENT ONLINE DIRECTORIES http://www.usgold.gov/

PROCUREMENT TECHNICAL ASSISTANCE CENTERS http://www.rcacwv.com/ptac.htm

AIR FORCE CONTRACTING http://www.safaq.hq.af.mil/contracting/biz_opty.html

ARMY CONTRACTING http://www.army-acquisition.net

CODE OF FEDERAL REGULATIONS http://www.access.gpo.gov/nara/cfr

CONSUMER INFORMATION CENTER http://www.pueblo.gsa.gov

FEDERAL CONTRACTS ONLINE http://www.interfed.com/

FEDERAL MARKETPLACE-PROCUREMENT RESOURCE GATEWAY http://www.fedmarket.com

NASA http://procurement.nasa.gov

NAVY http://www.neco.navy.mil

GSA VENDOR PROFILE REGISTRATION http://www.gsa.gov/oed

GSA PROCUREMENT DATA SYSTEM (FPDS) http://www.gsa.gov/staff/oppe/fpds/fpds.htm

PROCUREMENT PREFERENCE PROGRAMS

Federal agencies are required by law to give preference to certain types of businesses in the award of contracts. The procurement preference programs are:

Office of Small and Disadvantaged Business Utilization

Public Law 95-507 requires each Federal agency with procurement authority to have an Office of Small and Disadvantaged Business Utilization (OSDBU). Ask the OSDBU if you need help. It is their responsibility to help you at the location to which they are assigned.

Small Business Set-Asides

The Small Business Set-aside Program is authorized by the Small Business Act of 1953. It requires agencies to limit competition on certain contracts to qualified small businesses. Size qualification is determined by the Small Business Administration (SBA). since the law requires awards to be made at competitive prices, set-asides are applied only when enough small businesses are expected to bid to ensure adequate competition.

Socio/Economically Disadvantaged Businesses

There are two particular business assistance programs for small disadvantaged businesses (SDB's): the 8(a) Business Development Program and the Small Disadvantaged Business Certification Program. Generally, to be eligible for either of these two programs, the firm must be 51% owned and operated by a person(s) who is a descendent of Asian Pacific, Native American, Black, Oriental, or Hispanic parents. Women may also qualify if they can prove they have been economically disadvantaged. The two programs are outlined below:

Section 8(a) Program authorizes SBA to enter into contracts with Federal agencies for goods and services. In turn SBA subcontracts the actual performance of the work to socially and economically disadvantaged small businesses, which have been certified by SBA as eligible to receive such contracts. 8(a) firms automatically qualify for SDB certification.

The Small Disadvantaged Business Certification Program certifies small businesses that meet specific social, economic and ownership and control eligibility criteria similar to qualifications of the 8(a) Program. Under the SDB Program, firms are eligible for price evaluation adjustments of up to 10% when bidding on federal contracts in certain industries. The program is intended to help federal agencies achieve the government-wide goal of 5% SDB participation in prime contracting.

HUBZone Empowerment Contracting Program

The program stimulates economic development and employment growth in distressed areas (historically underutilized urban and rural zones-HUBZones) by providing contracting preferences to small businesses that are currently located within HUBZones, start-up businesses that are located in these areas, and existing firms that choose to relocate their business to these zones.

Subcontractors for Small and Small Disadvantaged Businesses

Federal agencies are required to ensure that their prime contractors establish goals for awarding subcontracts to qualified small disadvantaged firms. Each prime contract with a total value of \$500,000 (one million dollars for construction) must include percentage goals for subcontracts with such firms and a description of how the goals will be achieved and must be able to demonstrate their ongoing efforts at achieving their goals.

Women-Owned Small Business Procurement Program

The Federal Acquisition Streamlining Act of 1994 (FASA) established the government-wide goal for participation by small businesses owned and controlled by women at 5% of the total value of all prime contract and subcontract awards for each fiscal year.

Veterans Program

The Veterans Program provides technical, financial and procurement assistance and inclusion in prime contracting and subcontracting activities for veteran-owned small businesses. Businesses that are 51% owned and whose management and daily business operations are controlled by veterans are eligible to participate in this program.

Business firms interested in doing business with the U.S. Government frequently ask the questions: "What is the definition of a small business? and Why is it important to know whether my business is classified large or small under the Small Business Administration's size standard rules (Standard Industrial Classification Codes (SIC))?

We will address these questions in accordance with what has been published by the U.S. Small Business Administration (SBA). As indicated below, if you desire the source documents referenced, they may be purchased for your use and referral.

Standard Industrial Classification Code (SIC)

The Standard Industrial Classification code system, or SIC code, is an indexing and classification system of business types. The SIC was developed by the U.S. Department of Commerce and is used for census and statistical information concerning U.S. businesses. A copy of the SIC manual may be purchased from any U.S. Government Printing Office Bookstore (GPO Bookstore). The bookstore in Atlanta, Georgia may be reached at 404-347-1900.

Once the SIC code manual has been used to find the code number for your type of business, the Federal Acquisition Regulations (FAR 48 CFR) and the SBA regulation (13 CFR), should be consulted to find the corresponding SBA size standard. The SBA is responsible for setting the small business size standards for various businesses and industrial groups. Size standards are based on the SIC coding system. Once you know your correction SIC code(s), the SBA size standard may be cross-referenced by looking up the associated size standard of the particular SIC. SBA published the size standards in Part 19 of the FAR, in Part 121 of 13 CFR and in the Federal Register. These books may be purchased from any GPO Bookstore.

How can I tell if a Government Bid Opportunity has been set aside for small business? The wording "Total Small Business Set-Aside" or "Partial Small Business Set-Aside" should appear on the very first page of any request for proposals (RFP) or invitation for bid (IFB). If it is set aside, the contracting officer will publish the SIC code and SBA size standard being used for that particular bidding opportunity within the RFP or IFB. Call the contracting officer (if their solicitation was not set aside) or a SBA Procurement Center Representative (PCR) and let them know of your interest in supplying the product or service in the future and ask if they will consider setting future contracts aside.

Why is it important to know if my firm qualifies as a small business when bidding on government contracts?

The SBA is mandated by law to provide certain types of assistance to small businesses. Knowing that you are a small business qualifies you for assistance from SBA. Listed below are some of the SBA assistance programs:

- 1. Setting acquisitions aside for exclusive competitive participation by small businesses (the small business set-aside program and small business certification program;
- 2. The certificate of competency (COC) program;
- 3. The subcontracting assistance program;
- 4. The 8(a) program under which agencies contract with SBA for goods or service to be furnished under a subcontract by a small disadvantaged business concern;
- 5. The HUBZone program; and
- 6. The SBA small business surety bond program.

For more information about SBA programs, please call any of the following SBA numbers:

Washington, DC 800-827-5722 Atlanta Region 404-331-4999

Atlanta District 404-331-0100

SMALL BUSINESS ADMINISTRATION (SBA)

Atlanta Regional Office 233 Peachtree St., NE Harris Tower-1800 Atlanta, GA 30303 (404)331-4999

Atlanta District Office 233 Peachtree St., NE Harris Tower-1900 Atlanta, GA 30303 (404)331-0100

Birmingham District Office 2121 8th Avenue No., Suite 200 Birmingham, AL 35203-2398 (205)731-1344

Jacksonville District Office 7825 Baymeadows Way, Suite 100-B Jacksonville, FL 32256-7504 (904)443-1900

Miami District Office 100 S. Biscayne Blvd, 7th Floor Miami, FL 33131 (305) 536-5521 Louisville District Office 600 Dr. M.L. King, Jr. Pl., Rm. 188 Louisville, KY 40202 (502)582-5971

Gulfport Branch Office 2909 13th St., Suite 203 Gulfport, MS 39501-1949 (228)863-4449

Jackson District Office 101 W. Capitol St., Suite 400 Jackson, MS 39201 (601)965-4378

Charlotte District Office 200 N. College St., Suite A2015 Charlotte, NC 28202-2137 (704)344-6563

Columbia District Office 1835 Assembly St., Room 358 Columbia, SC 29201 (803)765-5377

Nashville District Office 50 Vantage Way, Suite 201 Nashville, TN 37228-1500 (615)736-5881

SBA MINORITY ENTERPRISE DEVELOPMENT (MED) STAFF
Assistant District Director (ADD)
Business Opportunity Specialist (BOS)

ALABAMA

ADD/BOS - (205)731-0706

FLORIDA

Miami

ADD - (305)536-5521 x138

BOS - (305)536-5521 x116/115/151/105/160

Jacksonville

Acting ADD - (904)443-1905 BOS - (904)443-1932/1968

GEORGIA

Acting ADD - (404)331-0100 x501 BOS - (404)331-0100 x502/503/507/506

KENTUCKY

ADD - (502)582-5971 x240

MISSISSIPPI

ADD - (601)965-4378 x246 BOS - (601)965-4378 x234/237

NORTH CAROLINA

ADD - (704)344-6590

SOUTH CAROLINA

ADD/BOS - (803)765-5912

BUSINESS INFORMATION CENTERS (BIC)

SBA's Business Information Centers provide a one-stop location where current and future small business owners can receive assistance and advice.

Small Business Resource Center 49 NW 5th Street Miami, FL 33128 (305)374-1899

270 Peachtree Street, NW, Suite 140 Atlanta, GA 30303 (404)529-9808

NIA Center 2900 W. Broadway Louisville, KY 40211 (502)574-1143 Small Business Resource Center 200 N. College St., Suite A2000 Charlotte, NC 28202-2137 (704)344-9797

Small Business Resource Center 284 King Street Charleston, SC 29401 (803)853-3900

Small Business Resource Center 3401 West End Ave., Suite 110 Nashville, TN 37203 (615)749-4000

SBA PROCUREMENT CENTER REPRESENTATIVES (PCR)

Small Business Administration has personnel to review and evaluate small business programs of Federal agencies and assist small businesses in obtaining federal contracts and subcontracts. These personnel are called Procurement Center Representatives. The centers for Region Four are listed below:

Ralph Massey
Building 4488, Room A114
Redstone Arsenal, AL 35898-5150
256-876-4513
Fax 256-842-0085

Gary W. Heard U.S. Small Business Administration Building 4488, Room Al15 Redstone Arsenal, AL 35898-5150 256-842-6240 Fax 256-842-0085

Barbara J. Jenkins
NASA, Marshall Space Flight Center
Mail Drop GP16
Marshall Space Flight Center, AL 35812
256-544-5012
Fax 256-544-9080

Walter R. Wallace Naval Air Warfare Center Training Systems Division 12350 Research Blvd Orlando, FL 32826-3224 407-380-8252 Fax 407-380-8232

Sue Gatlin 7825 Baymeadows Way, Suite 100B Jacksonville, FL 32256-7504 904-443-1904 Fax 904-443-1980 James Rollins 205 West D Avenue, Suite 631 Eglin AFB, FL 32542-6881 850-882-2605/9159 Fax 850-678-6240

T. C. Hollingsworth
P. O. Box 611
Warner Robins, GA 31099-0611
912-926-7446
Fax 912-752-8246

Anna Pender
P. O. Box 611
Warner Robins, GA 31099-0611
912-926-5874
Fax 912-752-8246

Kathleen M. Hyatt
P. O. Box 59, Room 173M
Louisville, KY 40201-0059
502-582-6662
Fax 502-582-5547

Mary Bayard
NIEHS Contracting Office
P. O. Box 12874
Researcy Triangle Park, NC 27709
919-541-7895
Fax 919-541-2712

The U.S. Department of Commerce's Minority Business Development Agency (MBDA) funds Business Development Centers nationwide to assist with the start-up, expansion and development of minority-owned firms offering quality goods and services. Minority Business Development Centers (MBDC'S), Native American Business Development Centers (NNABDC'S) and Business Resource Centers (BRC'S) provide business and technical assistance for bonding, bidding, estimating, financing, procurement, international trade, franchising and joint ventures to increase opportunities in domestic and international markets for minority entrepreneurs.

Atlanta Region (Alabama, Florida, Georgia, Kentucky, Mississippi, North Carolina, Puerto Rico, South Carolina, Tennessee and Virgin Islands)

Regional Office 401 W. Peachtree Street, NW Suite 1715 Atlanta, GA 30308 404-730-3300 404-730-3313 Fax

District Office 51 SW 1st Avenue Room 1314, Box 25 Miami, FL 33130 305-536-5054 305-530-7068 Fax

MBDC's 5950 W. Oakland Park Blvd. 2111 Bull Street Suite 307 Ft. Lauderdale, FL 33313 803-779-5905 954-485-5333 954-485-2514 Fax

1200 N.W. 78th Avenue Suite 301 Miami, FL 33126 305-591-7355 305-471-9030 Fax

561-863-0895 561-863-0897 Fax

609 West Main Street $\frac{BRC's}{5^{th}}$ Street Louisville, KY 40202 Miami, FL 33130 609 West Main Street 502-589-6232 502-689-3228 Fax

125 N. Main Street Suite 308 Raleigh, NC 27601 901-576-6210 901-576-6555 Fax

787-753-8484 787-753-0855 Fax

Govt. of Puerto Rico Economic Dev. Bank Bldg. #10, 2nd Floor San Juan, PR 00902 787-721-3290 787-723-7565 Fax

MBDC's Columbia, SC 29201 803-779-5915 Fax

5 N. 3rd Street Suite 2020 Nashville, TN 38103 901-527-2298 901-526-6658 Fax

> 919-833-6122 919-821-3572 Fax

305-374-1899 305-374-1882 Fax

270 Peachtree Street Suite 140 Atlanta, GA 30303 404-529-9808 404-589-8131 Fax

122 Eleanor Roosevelt St. 200 N. College St., Suite 2000 Hato Rey, PR 00918 Charlotte, NC 28255 704-344-9797 704-344-9990 Fax

284 King Street Charleston, SC 29401 803-853-3900 803-533-2529 Fax

BRC's 3401 West End Ave. Nashville, TN 37203 615-749-4088 615-749-3685 Fax

NABDC's 70 Woodfin Place Suite 305 NABDC's Asheville, NC 28801 704-252-2516 704-497-9009 Fax

2001 Broadway
205 Fayetteville St.
Suite 301-C
Riviera Beach, FL 33404
Memphis, TN 38103
Cherokee, NC 28719 704-497-9335 704-497-9009 Fax

> Rural Development
>
> Dept. of Economic & Com. Dev.
> 200 N State Com. 200 N. State Street Jackson, MS 39205 601-359-3448 601-354-7623 Fax

DOING BUSINESS WITH THE DEPARTMENT OF DEFENSE (DoD)

Small businesses play an important role in the development and supply of goods and services needed to preserve our national security. The maintenance of a broad base of competent DOD suppliers is essential to fulfill that need. DOD offers numerous contracting opportunities for competent suppliers.

Most DOD purchasing activities have Small Business Specialists on staff. These specialists can provide information about contracting and subcontracting opportunities. Additionally, the DOD offices listed below provide counseling to small and small disadvantage businesses on obtaining government contracts.

DEFENSE CONTRACT MANAGEMENT COMMANDS (DCMC)

DCMC BIRMINGHAM

Burger Phillips Centre 1910 3rd Avenue South Suite 201 Birmingham, AL 35203 (205)716-7400

DCMC NORTHRUP GRUMMAN

P. O. Drawer 3447 St. Augustine, FL 32085-3447 (904)825-3479

DCMC ORLANDO

5600 Sand Lake Road, MP49 Orlando, FL 32819-8907 (407)356-9487

DCMC NORTHRUP GRUMMAN MELBOURNE

2000 West Nasa Blvd.

P. O. Box 9650 Melbourne, FL 32902-9650 (407)951-5994 DCMC ATLANTA

86 South Cobb Drive Marietta, GA 30060-2789 (770)590-6197

DCMC LOCKHEED MARTIN MARIETTA

86 South Cobb Drive Marietta, GA 30063-0260 (770)494-3271

DCMC DALLAS

1200 Main Tower
Dallas, TX 75202-4399
(214)716-7403

MILITARY EXCHANGE SERVICES

Businesses wishing to sell to the Department of Defense Military Exchanges (base PX's) should contact the appropriate National Exchange Office listed below:

Army/Air Force Exchange Service Procurement and Support Directorate 2727 LBJ Freeway, P. O. Box 660320 Dallas, TX 75266-0320 (972)277-1666

Navy Exchange Service Command 3280 Virginia Beach Blvd. Virginia Beach, VA 23452-5724 (757)631-3696

Director
VA Canteen Service
1 Jefferson Barracks Rd., Bldg. 25
St. Louis, MO 63125
(314)845-1200

Marine Corps Headquarters
Department of the Navy
Attn: LFS
Washington, DC 20380-1775
(703)696-0850

HQ U.S. Coast Guard (G-PXM) Exchange and Morale Division Room 4406, 2100 $2^{\rm nd}$ Ave., SW Washington, DC 20593-0001 (202)267-0726

Defense Commissary Agency 1100 E Avenue Ft. Lee, VA 23801-1800 (804)734-8134 * Indicates Small Business Technical Advisor

<u>ALABAMA</u>

Anniston Army Depot Attn: SIOAN-CT 7 Frankford Ave. Anniston, AL 36201-4199 205-235-7346

Directorate of Contracting Attn: ATZN-DC Bldg. 241C, Transportation Rd. Fort McClellan, AL 36205-5000 256-848-3622

Directorate of Contracting U.S. Army Aviation Center Bldg. 116, ATZQ-CP Fort Rucker, AL 36362-5030 334-255-3407/* 334-255-3033

George C. Marshall Space
 Flight Center
Procurement Office, Attn: GP16
Marshall Space Flight Center, AL
 35812
256-544-0267

Commander, U.S. Army
Aviation & Missile Command
Attn: AMSAM-SB
Redstone Arsenal, AL 35898-5280
256-876-3567/5441

U.S. Army Engineer District Mobile CESAM-DB
P. O. Box 2288
Mobile, AL 36628-0001
334-690-3597

Base Contracts Office 42 CONS/LGC Bldg. 804, 50 LeMay Plaza S. Maxwell AFB, AL 36112-6334 334-953-5319/* 334-953-3496

Alabama Air National Guard 187th Fighting Wing (LGC) 5187 Selma Avenue Montgomery, AL 36106-4824 334-394-7294

Alabama National Guard U.S. Property & Fiscal Office Contracting Officer, AL-US-P P. O. Box 3715
Montgomery, AL 36109-0715
334-271-7336/* 334-271-7327

45th SW/BZ 1201 Edward H. White, II Street Bldg. 423, Room C-110 Patrick AFB, AL 32925-3237 407-494-2207

FLORIDA

Air Force Developmental Test Center Air Armament Center 205 West D Ave., Suite 449 Bldg. 350 Eglin AFB, FL 32542-6863 850-882-2843

Contracting Division 482nd LSS/LGC 360 Coral Sea Blvd., Room 127 Homestead AFB, FL 33039-1299 305-224-7052

Base Contracting Office 16th Contracting Squadron 350 Tulley St., P. O. Box 9190 Hurlburt Field, FL 32544-9190 850-884-7602

Navy Hospital Commanding Officer Contracting (Code 06035) 2080 Childs Street Jacksonville, FL 32214-5000 904-777-7716

Navy Hospital Receiving Officer Materiel Management Dept. Bldg. H2091 Jacksonville, FL 32214, 7107 904-777-7714

Fleet & Industrial Supply Center Business Opportunity Center Box 97, Code XD Jacksonville, FL 32212-0097 904-542-1143

Mayport Naval Station Supervisor of Shipbuilding Conversion & Repair USN P. O. Box 280158 Jacksonville, FL 32228-0158 904-270-5765/* 904-270-5751

Naval Air Station Contracting Officer (Code 193) P. O. Box 9030, Bldg. A626 Key West, FL 33040-9001 305-293-2262/* 305-293-2223

FLORIDA - contd

NASA/Kennedy Space Center OP-CIAO Kennedy Space Center, FL 32899 407-867-7353

U.S. Special Operations Command Attn: SOAL-KS 7709 Tampa Point Blvd. MacDill AFB, FL 33621-5323 813-828-7549

6th Contracting Squadron P. O. Box 6055 MacDill AFB, FL 33608 813-828-3815

U.S. Coast Guard-ISC-Miami (FP) Commanding Officer 909 SE 1st Ave., Room 512 Miami, FL 33131-3050 305-536-5549

Naval Air Station Whiting Field Supply Office 7201 USS WASP Milton, FL 32570-6141 850-623-7511/7522

Naval Coastal Systems Station Naval Surface Warfare Center 6703 West Hwy 98 Panama City, FL 32407-7001 850-234-4347

OIC/ROICC NAVFAC Contracting Coastal Systems Station, Dalgren Div. 6703 West Hwy 98, Suite 126 Panama City, FL 32407-7001 850-235-5010

Naval Air Station Commanding Officer Purchasing Dept. (Code 19200) 385 Millington Avenue Pensacola, FL 32508-5014 850-452-9900/9760

Naval Air Station, NAVFAC
Reg. Ofcr. in Charge of Construction
Contracting Officer (Code 200)
520 Turner Street
Pensacola, FL 32508-5225
850-452-4616

Naval Air Station
Purchasing Agent
385 Millington Avenue
Pensacola, FL 32508
850-452-1137/1527

* Indicates Small Business Technical Advisor

U.S. Naval Hospital Head Materiels Mgmt Dept. (Code 17B) Bldg. 2269, 6000 West Highway 98 Pensacola, FL 32512-0003 850-505-6436

Navy Technical Training Center Supply Officer (Code 09) Corry Station, Bldg. 3776 Pensacola, FL 32511-5000 850-452-6571

Navy Public Works Center Materiel Dept., Naval Air Station Deputy for Small Business (Code 8851) Bldg. 3561, 310 John Tower Road Pensacola, FL 32508-5303 850-452-2870

Naval Air Station Naval Computer & Telecomm. Station Contracting Office (Code N112) 130 West Ave., Suite D Pensacola, FL 32508-5111 850-452-2601

Florida National Guard
U.S. Property & Fiscal Office
Contracting Officer
P. O. Box 1008
189 Marine Street
St. Augustine, FL 32085-1008
904-823-0550

325th Contracting Squadron 501 Illinois Ave., Suite 5 Tyndall AFB, FL 32403-5326 850-283-4939 850-283-8655

GEORGIA

Marine Corps Logistics Base Contracts Directorate P. O. Drawer 43019 Albany, GA 31704-3019 912-439-6735/* 912-439-6738

Navy Supply School (PSD)
Officer in Charge
1425 Prince Avenue
Athens, GA 30604-5677
706-354-7336

Georgia Army National Guard U.S. Property & Fiscal Office Contracting Officer P. O. Box 17882 Atlanta, GA 30316-0882 404-624-6202/* 404-624-6340

GEORGIA - contd

* Indicates Small Business Technical Advisor

U.S. Army Infantry Center Directorate of Contracting Melloy Hall, Bldg. 6, Room 207 Fort Benning, GA 31905-5000 706-545-5172

U.S. Army Signal Center
Directorate of Contracting
Attn: ATZH-CTC
Bldg. 2102
Fort Gordon, GA 30905-5110
706-791-1800

Directorate of Contracting
Hdq 3rd Infantry Division (Mechanized)
1042 William H. Wilson Avenue
Bldg. 622, Suite 219
Fort Stewart, GA 31314-3322
912-767-8401/* 912-767-2964

Naval Submarine Base
OIC-NSC Charleston Detachment
Building 2012
Kings Bay, GA 31547-2614
912-673-2001, x6251
* 912-673-2001, x6992

Directorate of Contracting 1042 William H. Wilson Ave., Suite 209 Hunter Army Airfield, GA 31314-3322 912-767-8420

Contracting Officer (CONS/LGCS) 4380-B Alabama Road Moody AFB, GA 31699-1794 912-257-3453

Air Logistics Center (WR-ALC/BC) 180 Page Road, Bldg. 208 Robins AFB, GA 31098-1600 912-926-9523 * 912-926-5871/5873

HQ, AFRC/LGC 155 2nd Street Robins AFB, GA 31098-1635 912-327-1606

U.S. Army Garrison Army Atlanta Contracting Center 1386 Troop Row, SW Ft. McPherson, GA 30330-1069 404-464-2980/* 404-464-3602

KENTUCKY

Army National Guard
U.S. Property & Fiscal Office for KY
Bldg. 120, 120 Minuteman Pkwy
Frankfort, KY 40601-6192
502-607-1426

Bluegrass Army Depot 2091 Kingston Hwy (SIOBG-PO) Richmond, KY 40475-5115 606-625-6866

Directorate of Contracting Bldg. 2174, ATTN; AFZB-DOC Ft. Campbell, KY 42223-1293 502-798-7813

Directorate of Contracting Bldg. 4022, ATTN; ATZK-DC Ft. Knox, KY 40121-5000 502-624-8046

MISSISSIPPI

Contracting Office 81 Contracting Squadron 310 M Street, Room 102 Keesler AFB, MS 39534-2147 228-377-3130/* 228-377-3121

Naval Construction Battalion Center Procurement (Code 520) 5200 CBC $2^{\rm nd}$ St. Gulfport, MS 39501-5001 228-871-2312/* 228-871-2281

Officer in Charge of Construction SOUTH NAVSACENGCOM 100 Annex Road, Suite 101 Biloxi, MS 39531-3001 228-871-2723

Base Contracts Office 14 Contracting Squadron 555 7th St., Room 113, Bldg. 724 Columbus AFB, MS 39710-1006 601-434-7805

Army National Guard U.S. Property & Fiscal Office Contracting Officer 144 Military Drive Jackson, MS 39208-8860 601-313-1502/* 601-313-1600

Naval Air Station Contracting Officer 1155 Rosenbaum Ave., Suite 13 Meridian, MS 39309-5000 601-679-2163/2195

Naval Air Station Officer in Charge of Construction 427 Allen Road Meridian, MS 39309-5427 601-679-2114

MISSISSIPPI - contd

* Indicates Small Business Technical Advisor

Naval Station Pascagoula
Ofcr in Charge, Naval Facilities
Contracts
Building 50
Pascagoula, MS 39595-0401
228-761-2128
(Facility services & construction only)

U.S. Navy
Supervisor, Shipbuilding Conversion &
Repair
P. O. Box 7003
Pascagoula, MS 39568-7003
228-769-4179

Naval Station Pascagoula Fleet Industrial Supply Center Bldg. 50 Pascagoula, MS 39595-3500 228-761-2009

NORTH CAROLINA

Marine Corps Base CG-Contracting Division P. O. Box 8368 Camp LeJeune, NC 28547-8368 910-451-5520

Naval Facilities Engineering Command Contracts Officer 1005 Michael Road Camp LeJeune, NC 28547-2525 910-451-2582

Marine Corps Air Station Supply Directorate Contracting Dept, Supply MCAS PSC Box 8018 Cherry Point, NC 28533-0018 252-466-3446/* 252-466-3335

Navy Officer in Charge of Construction Marine Corps Air Station Bldg. 163, PSC Box 8006 Cherry Point, NC 28533-0006 252-466-4190

U.S. Coast Guard
Aircraft Repair & Supply Center
Chief Procurement Branch
Building 63
Elizabeth City, NC 27909
252-335-6432

U.S. Army 18th Airborne Installation Business Office Contracting Drawer 70120 Ft. Bragg, NC 28310-0120 910-396-9133/* 910-396-4362 43rd Contracting Squadron 1443 Reilly Road, Suite C Pope AFB, NC 28308-2896 910-394-6244

Marine Corps Air Station Supply Officer Bldg. AS-130 New River MCAS, NC 28545 910-450-6247/6980

U.S. Army Research Office ATTN: AMSSB-ACR P. O. Box 12211 Research Triangle Park, NC 27709-2211 919-549-0641

Port Commander, Sunny Point Contracts Administration Office Southpoint, NC 28461-5000 910-341-8205

SOUTH CAROLINA

Naval Hospital Contracting Officer (01E) P. O. Box 6128, 1 Pinckney Blvd. Beaufort, SC 29902-6148 843-228-5613

Marine Corps Air Station
P. O. Box 55010
Supply & Fiscal Officer
Beaufort, SC 29904-5010
843-522-7922/* 843-522-7268

CONS/LGC 102 Long Street Charleston AFB, SC 29404-4829 843-963-5155

437th CON Contracting Squadron 101 East Hill Blvd. Charleston AFB, SC 29404-5021 843-963-5155

NAF Army Contracting Office Bldg. 3392 Magruder Avenue Fort Jackson, SC 29207-5017 803-751-7230

SUPSHIP

Contracts & Materiels Office 1661 Redbank Road, Suite 104 Goose Creek, SC 29445 843-764-7500

FISC JAX CHASN-DET WPNSTA CHASN, Bldg. 1 2450 Redbank Road Goose Creek, SC 29445-8605 843-764-7965

SOUTH CAROLINA - contd

* Indicates Small Business Technical Advisor

NavFacEngCom, Southern Division Small Business Office P. O. Box 190010 North Charleston, SC 29419-9010 843-820-5935

Naval Hospital
Contracting Officer, Materiel Mgmt (017)
3600 Rivers Avenue
North Charleston, SC 29405-7769
843-743-7272

Marine Corps Recruit Depot (MCRD/ERR)
Contracting & Purchasing Branch
P. O. Box 5069
Parris Island, SC 29905-5069
843-525-2139

20 CONS/CC 305 Blue Jay Street Shaw AFB, SC 29152-5004 803-895-6000

TENNESSEE

U.S. Air Force
Procurement Division
100 Kindell Dr., Suite A332
Arnold AFB, TN 37389-1332
931-454-7841/* 931-454-4406

Holston Army Ammunition Plant Contracting Officer 4509 West Stone Drive Kingsport, TN 37660 423-578-6000

Army Ammunition Plant General Dynamics Ordinance Systems 2280 Hwy 104W, Suite 2 Milan, TN 38358-3177 901-686-6101

Naval Hospital
Naval Support Activity-Midsouth
Contracting Officer
5722 Integrity Drive
Millington, TN 38054-5018
901-874-7759

Naval Support Activity 5720 Integrity Drive Millington, TN 38054-5045 901-874-5500

Tennessee National Guard U.S. Property & Fiscal Office Contracting Officer P. O. Box 40748 Nashville, TN 37204-0748 615-313-2650

DEFENSE LOGISTICS AGENCY (DLA)

Defense Supply Center Columbus 3990 East Broad Street Columbus, OH 43216-5000 (614)692-3541 1-800-262-3272

Defense Energy Support Center 8725 John J. Kingman Road Suite 4950 Ft. Belvoir, VA 22060-6222 1-800-286-7633 Defense Industrial Supply Center 700 Robbins Ave., Bldg 36-2 Philadelphia, PA 19111-5092 (215)737-2321 1-800-831-1110

Defense Personnel Support Center 3700 Robbins Ave., Bldg 36 Philadelphia, PA 19111-5906 (215)737-2311 1-800-523-0705

Defense Supply Center Richmond 8000 Jeff Davis Highway Richmond, VA 23297 (804)279-3617/3287 1-800-227-3603

Military standards and specifications are available from:

Defense Printing 700 Robbins Avenue, Bldg 4, Section D Philadelphia, PA 19111 (215)697-2179 (to obtain ID number) (215)697-1187 (to order specifications)

DEPARTMENT OF VETERANS AFFAIRS

The Department of Veterans Affairs (VA) operates a nationwide system of hospitals, clinics, regional offices, data processing centers and National Cemeteries which require a broad spectrum of goods and services. The VA purchases these goods and services on a national, regional and local level. No matter what your business size, the VA is a potential customer. Each facility listed on these pages purchases a majority of their requirements for direct delivery through their local Acquisition and Materiel Management Office.

Although there are certain priority sources identified by Federal regulations each facility purchases a considerable amount of its needs from both local and nationwide sources. Examples of items purchased are: pharmaceuticals; medical supplies; perishable subsistence; equipment, supplies and materials for facility operation; maintenance and operation of medical and scientific equipment; building construction, maintenance and repair; prosthetic and orthopedic aids and medical gases.

The VA National Acquisition Center (NAC) is the largest combined contracting activity with the Department. The NAC is responsible for supporting the health care delivery systems of the VA and other Government agencies by providing and validating a centralized acquisition program for health care products in a cost-effective manner.

The NAC maintains active solicitation mailing lists from prospective suppliers for various items and services procured. If you would like additional information about doing business with the VA, you may write to: Director (904), Department of Veterans Affairs, National Acquisition Center, P. O. Box 76, Bldg. 37, Hines, IL 60141, (708)786-5200. You may also request an extremely helpful booklet entitled, "Doing Business with the Department of Veterans Affairs."

VETERANS AFFAIRS MEDICAL CENTERS (VAMC's)

VAMC Birmingham 700 South 19th St. Birmingham, AL 35233 205-933-4494

VAMC Tuscaloosa 3701 Loop Road Tuscaloosa, AL 35404 205-554-2837

VAMC Central Health Care System 215 Perry Hill Road Montgomery, AL 36109-3798 334-260-4103

VAMC Health Care System Tuskegee, AL 36083-5001 334-727-3636

VAMC Tampa 13000 Bruce B. Downs Blvd Tampa, FL 33612 813-972-7502 VAMC Bay Pine 1000 Bay Pines Blvd. P.O. Box 5000 Bay Pines, FL 33504 813-398-6661

VAMC Gainesville 1601 SW Archer Road, Trailer T6 Gainesville, FL 32608 352-374-6032

VAMC Lake City 801 South Marion Street Lake City, FL 32055 904-755-3016, x2095/2096

VAMC Miami 1201 NW 16th Street Miami, FL 33125 305-324-4455

VAMC Decatur 1670 Clairmont Road, NE Decatur, GA 30033 404-728-7654/7657/7659

VAMC Augusta 1 Freedom Way Augusta, GA 30904-6285 706-731-7157

VAMC Dublin 1826 Veterans Blvd Dublin, GA 31021 912-277-2707

VAMC Lexington 2250 Leestown Road Lexington, KY 40511 606-384-3954 VAMC's - contd

VAMC Louisville 800 Zorn Avenue Louisville, KY 40206 502-894-6116

VAMC Biloxi 400 Veterans Ave., Bldg. 53 Biloxi, MS 39531-2410 228-385-5729

VAMC Jackson 1500 E. Woodrow Wilson Dr., Room J04 Jackson, MS 39216 601-364-1367

VAMC Asheville 1100 Tunnel Road Asheville, NC 28805 828-298-7911, x2531

VAMC Durham 508 Fulton Street Durham, NC 27705 919-286-6914

VAMC Fayetteville 2300 Ramsey Street Fayetteville, NC 28301 919-488-2120

VAMC Salisbury 1601 Brenner Avenue Salisbury, NC 28144 704-638-3499 VAMC Winston-Salem 251 North Main Street Winston-Salem, NC 27155 336-461-3548

VAMC Charleston 109 Bee Street Charleston, SC 29401-5799 803-577-5011, x7210

VAMC Columbia 6439 Garner Ferry Road Columbia, SC 29209 803-776-4000

VAMC Memphis 1030 Jefferson Avenue Memphis, TN 38104 901-523-8990

VAMC Mountain Home Supply Officer Johnson City, TN 37684 615-926-1171

VAMC Murfreesboro Supply Officer 3400 Lebanon Road Murfreesboro, TN 37129-1236 615-893-1360

VAMC Supply Officer 1310 24th Avenue South Nashville, TN 37212 615-327-4751

FLORIDA

U.S Postal Service, South FL Facility Administrative Support 7499 NW 31 Street Miami, FL 33122-9991 305-418-7320

Federal Correctional Institute 15801 SW 137th Avenue Miami, FL 33177 305-259-2107

HUD, Federal Housing Administration 909 SE 1St Ave., Room 500 Miami, FL 33131 305-662-4500

Drug Enforcement Administration 8400 NW $53^{\rm rd}$ St. Miami, FL 33166 305-590-4870

U.S. Dept. of Customs 909 SE $1^{\rm st}$ Ave., Room 968 Miami, FL 33131 305-597-6000

Federal Correctional Institute Contracting Officer 501 Capital Circle NE Tallahassee, FL 32301 850-878-2173, x282 310

U.S. Postal Service Sun Coast District 2203 N. Lois Ave., Suite 110 Tampa, FL 33607-7180 813-354-6002

Federal Aviation Administration $5600 \text{ NW } 36^{\text{TH}} \text{ Street}$ Techni-Port Bldg. Miami, FL 33159 305-526-2544

GEORGIA

USDA, Agricultural Research Service South Atlantic Area P. O. Box 5677 Athens, GA 30604-5677 706-546-3533

U.S. Postal Service Facilities Services Office 4000 Dekalb Technology Pkwy Bldg. 300, Suite 300 Atlanta, GA 30340-2799 770-454-0601 U.S. Army Engineer Division South Atlantic Corps of Engineers 60 Forsyth Street, Room 9M15 Atlanta, GA 30303 404-562-5245

Centers for Disease Control Contracts Management Branch 2920 Brandywine Road (Mail Stop E14) Atlanta, GA 30341 770-488-2650

Federal Highway Administration Contracting Officer 61 Forsyth St., Suite 17-T26 Atlanta, GA 30303 404-562-3570

Federal Highway Administration Ofc of Acquisition Mgmt (HAAM-1) 400 7th St., SW, Room 4410 Washington, DC 20590 202-366-4242

Dept. of Health & Human Services Program Support Center 61 Forsyth St., SW, Suite 5B50 Atlanta, GA 30323 404-562-7676

U.S. Fish & Wildlife Service Contracting Officer 1875 Century Blvd, Suite 310 Atlanta, GA 30303-8909 404-679-4055

U.S. Forest Service Contracting Officer 1720 Peachtree Road, NW Room 876 South Atlanta, GA 30367-9102 404-347-2667

U.S. Penitentiary Contracting Officer 601 McDonough Blvd, SE Atlanta, GA 30315 404-635-5131/5217/5219/5249

Environmental Protection Agency Purchasing & Grants 61 Forsyth St., 14th Floor Atlanta, GA 30303 404-562-8357

Federal Aviation Administration Contracting Officer 1701 Columbia Avenue College Park, GA 30337-2745 404-305-6589

GEORGIA - contd

National Park Service Contracting Officer 100 Alabama St., SW, Suite 6R10 Atlanta, GA 30303-3104 404-562-3100

Government Printing Office Contracting Officer 1888 Emery Street, NW Buckhead West, Suite 110 Atlanta, GA 30318 404-605-9160

Internal Revenue Service Contracting Officer (Stop 80N) 2888 Woodcock Blvd., Suite 300 Atlanta, GA 30341 404-338-9204

U.S. Postal Service Administrative Division P. O. Box 599370 Duluth, GA 30026-9370 770-717-3588

Federal Law Enforcement Training Ctr Procurement Division Building 93 Glynco, GA 31524 912-267-2243

U.S. Corps of Engineers
Deputy for Small Business, ATTN: DB
P. O. Box 889
Savannah, GA 31402-0889
912-652-5340

KENTUCKY

Federal Correctional Institution Supervisory Contract Specialist State Route 716, P. O. Box 888 Ashland, KY 41105-0888 606-928-6414, x107/112

Federal Correctional Institution Mid Atlantic Reg. Contracting Ofcr 3600 Spurr Road, Qtr 14 Lexington, KY 40511 606-253-8883

Federal Medical Center, Bureau of Prison Supervisory Contract Specialist 3301 Leestown Road Lexington, KY 40511-8799 606-255-6812, x131

USDA, Ntl Resource Conservation Service 171 Corporate Drive, Suite 110 Lexington, KY 40503-5479 606-224-7395 U.S. Army Engineer District Louisville Contracting Division P. O. Box 59 Louisville, KY 40201-0059 502-582-5597

U.S. Dept. of Housing & Urban Dev. 601 W. Broadway, Gene Snyder Bldg. P. O. Box 1044
Louisville, KY 40201
502-582-5262

NPS, Mammoth Cave National Park Contracting Officer P. O. Box 7 Mammoth Cave, KY 42259 502-758-2251

Federal Correctional Institution Route 9, Fox Hollow Road Manchester, KY 40962 606-598-1900, x4135

USDA, Forest Service Procurement Office 1700 Bypass Road Winchester, KY 40391 606-745-3131

MISSISSIPPI

USDA, Ntl Resources Conservation Service Suite 1321, Federal Bldg. 100 W. Capitol Street Jackson, MS 39269-1399 601-965-5170/5173

USDA, Forest Service Purchasing Officer 100 W. Capitol Street Jackson, MS 39269 601-965-5474

U.S. Housing & Urban Development Contracting Officer 100 W. Capitol St., Room 910 Jackson, MS 39269-1096 601-965-4719

U.S. Postal Service Mississippi District P. O. Box 99991 Jackson, MS 39205-9991 601-351-7390

U.S. Dept. of Commerce NOAA, Ntl Marine Fisheries Service ATTN: Purchasing P. O. Drawer 1207 Pascagoula, MS 39568-1207 228-762-4591

MISSISSIPPI - contd

National Park Service, Dept. of Interior 2680 Natchez Trace Pkwy Tupelo, MS 38804 601-842-1572

U.S. Army Engineer District-Vicksburg SADBUS 4155 E. Clay Street Vicksburg, MS 39183-3435 601-631-5347

U.S. Army Engineer Division Lower Mississippi Valley Directorate of Contracting P. O. Box 80 Vicksburg, MS 39181-0080 601-634-5754/7135

NORTH CAROLINA

USDA, Forest Service Southern Research Station P. O. Box 2750 Asheville, NC 28802 828-257-4291

Federal Prison Camp, Seymour-Johnson Caller Box 8004 Goldsboro, NC 27533-8004 919-735-9711

USDA, Rural Economic Development 4405 Bland road, Suite 260 Raleigh, NC 27609 919-873-2000

Environmental Protection Agency Contracts Management Division OAM, CMD (MD-33) Research Triangle Park, NC 27711 919-541-3045 * 919-541-2249

Ntl Institute of Environ. Health Science Acquisition Management Branch P. O. Box 12874 Research Triangle Park, NC 27709 919-541-4670

Centers for Disease Control National Center for Health Statistics P. O. Box 12214 12 Davis Drive Research Triangle Park, NC 27709 919-541-4456

SOUTH CAROLINA

Department of Energy Savannah River Field Office Contracting Officer P. O. Box A Aiken, SC 29802 803-725-2846

U.S. Army Engineer District Charleston 334 Meeting St., Room 324 Charleston, SC 29403 843-727-4219

U.S. Postal Service Administrative Services P. O. Box 929991 Columbia, SC 29292-9991 803-926-6353

U.S. Postal Service Purchasing Specialist P. O. Box 929132 Columbia, SC 29292-9132 803-926-6357

TENNESSEE

Tennessee Valley Authority Purchasing (Mail Stop WR3J) 1101 Market St. Chattanooga, TN 37402 423-751-0011

U.S. Postal Service Procurement & Material Mgmt Service Center 225 North Humphrys Blvd Memphis, TN 38166-6260 901-747-7531

U.S. Army Engineer District Memphis Contracting Clifford Davis Federal Bldg. 167 N. Main St., Room B-202 Memphis, TN 38103-1894 901-544-3116 * 901-544-4146

Department of Energy Procurement & Contracts Div. (AD-42) Federal Building, P. O. Box 2001 Oak Ridge, TN 37831

HHS, Public Health Service Indian Health Service Contracting Officer 711 Stewarts Ferry Pike Nashville, TN 37214 615-736-2410

ELECTRONIC POSTING SYSTEM (EPS)

GSA BIDDING OPPORTUNITIES

The GSA Federal Supply Service (FSS) uses the EPS to post the solicitations for its Federal Supply Schedules Program. Business opportunities are now limited to those posted in the last 30 days. GSA's Multiple Award Schedule solicitations have a continuos open season with no closing date and may be listed as an archived document. You will need to use Search EPS Posts to review solicitations that have been archived.

Release of construction drawings may be controlled to ensure adequate security or an exhibit/attachment that is incorporated in a solicitation may not be available electronically. The Contracting Officer will explain in the synopsis and solicitation how vendors may obtain a copy.

Internet Address for EPS: http:www.eps.gov Click on: EPS for Vendors

Click on: Search EPS Posts, or,

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Posted Dates

Scroll to select: Amendment, Market Survey, Modification, Pre-

Invitation Notice, Solicitation or Synopsis

EPS requires clicking on the selected amendment, market survey, modification, pre-invitation notice, solicitation or synopsis <u>twice</u> to be able to download to your computer or print a hard copy. In the future, EPS will be expanded to include the electronic receipt of bids, proposals and quotes.

The GSA offices with current positing are Federal Supply Service (FSS), Federal Technology Service (FTS), Office of Government-wide Policy and Public Buildings Service (PBS). The Classification Codes are the same ones used in the Commerce Business Daily (CBD).

Click on Acquisition Notification Service to receive e-mail notification of bidding opportunities. Choose 1. Solicitation number, 2. Selected organizations and product service classifications or 3. All procurement notices. Number 2 is the recommended choice. Follow instructions to complete your online registration.

HOW TO WIN A GSA FEDERAL SUPPLY SCHEDULE CONTRACT

THERE ARE SEVEN BASIC STEPS TO WINNING A GSA FEDERAL SUPPLY SCHEDULE (FSS) CONTRACT:

- 1. IDENTIFY THE SCHEDULE THAT COVERS YOUR COMMODITY OR SERVICE.
- 2. OBTAIN A COPY OF THE FSS SOLICITATION FOR THE PRODUCT OR SERVICE (MOST OF THE SCHEDULES ARE NOW OPEN CONTINUSOULY), SEE THE GSA HOME PAGE AT www.gsa.gov.
- 3. COMPLETE ALL INFORMATION AND BE SURE YOUR PRICE IS IN THE COMPETITIVE RANGE. (CHECK "GSA ADVANTAGE" ON THE GSA HOME PAGE OR EXISTING SCHEDULES FOR CURRENT PRICES).
- 4. SUBMIT YOUR OFFER WITH EXAMPLES OF COMMERCIAL PRICES YOU HAVE CHARGED AND REFERENCES FROM SATISFIED CUSTOMERS.
- 5. OBTAIN A DUN AND BRADSTREET REFERENCE CHECK.
- 6. BE SURE YOU AND YOUR BUSINESS ARE FINANCIALLY SOUND.
- 7. BE READY TO NEGOTIATE YOUR BEST-AND-FINAL-OFFER WITH FSS.

IF A GSA SCHEDULE CONTRACT(S) IS AWARDED TO YOU, BE READY TO MARKET YOUR PRODUCT(S) OR SERVICE(S) TO THE FEDERAL CIVILIAN AGENCIES AND THE DEPARTMENT OF DEFENSE.

IF YOU NEED HELP WITH MARKETING, CONTACT GSA'S OFFICE OF ENTERPRISE DEVELOPMENT (OED). OED HAS NATIONWIDE RESPONSIBILITY FOR GSA'S SMALL BUSINESS PROGRAM.

OED HAS 12 REGIONAL SMALL BUSINESS CENTERS LOCATED AROUND THE COUNTRY. EACH CENTER IS STAFFED WITH SPECIALISTS WHO PROVIDE CURRENT INFORMATION, COUNSELING SERVICES AND LITERATURE CONCERNING DOING BUSINESS WITH GSA. YOU MAY CONTACT THE SOUTHEAST SUNBELT REGION AT 404-331-5103.



ONE-STOP GOVERNMENT INFORMATION and SERVICE CENTER

SERVICES PROVIDED BY THE FOLLOWING AGENCIES:

AmeriCorps Bureau of the Census

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